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New Recruiting and Consulting Firm *On-Ramps* Focuses on Flexible Work Arrangements

Providing a new approach to attracting and retaining talent, On-Ramps – a recruiting and consulting firm based in New York City – offers employers access to a highly skilled but underutilized talent pool: full-time, part-time and freelance professionals who seek more flexible work situations.

As millions of professionals seek jobs with some flexibility – whether to balance family priorities, pursue outside interests or simply avoid traffic congestion during rush hours – employers are increasingly accepting the fact that job flexibility can be the key difference in attracting top performers who want new career options.

On-Ramps founders **Sarah Grayson**, **Michelle Kedem** and **Harry Weiner** combine decades of experience in recruiting, human capital consulting and sound business management as well as their passion for creating a new workforce model into their latest venture. All three work under the premise that the most important asset of any business is its employees.

“Organizations that are able to nurture a culture of flexibility are most likely to become the ‘employers of choice’ within their industries,” Grayson said.

“It’s no longer about getting a free gym membership,” Kedem said. “Today’s professionals care about one perk above all others – the ability to work in a stimulating employment situation without having to sacrifice their outside interests.”

“By offering some aspect of flexibility, even in full-time positions, employers are better able to attract and retain top talent,” Weiner said. “The war for talent is hotter than ever, and our clients recognize that flexible work arrangements can distinguish them among their peers.”

Sarah Grayson brings more than ten years of experience in human capital consulting and people management to On-Ramps. Grayson has successfully served a wide-variety of clients, designing and implementing recruiting and professional development programs.

With a decade of experience in finance and business management, **Michelle Kedem** combines strong communication skills with deep analytics. Having worked both on Wall Street and in internal corporate finance roles, Kedem brings strategic insight and a focus on bottom-line results to On-Ramps.

Previously, **Harry Weiner** worked for eight years at the nation’s largest alternative asset recruiting firm, Glocap Search, where he was a Partner and Managing Director. As its first employee, Harry built and ran the company’s Accounting/Operations division, and personally placed COOs and CFOs into many of the world’s largest alternative investment funds and their portfolio companies.

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